

Thursday October 18, 2007

O	6:00 - 8:00	Registration and Reception
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Friday October 19, 2007

8:00 - 9:00 Continental Breakfast

I	9:00 - 10:30	I a	Risk and Uncertainty I	I b	Fairness	I c	Public Policy I	I d	Social Norms and Conflicts	I e	Industrial Organization I
			C: Anat Bracha		C: Julian Rode		C: John Hartman		C: Angela Smith		C: Alexander Brown
	9:00 - 9:22	2	Loss Aversion in Decisions under Risk and the Value of a Symmetric Simplification of Prospect Theory : Eyal Ert	1	Contra Private Fairness : Bart J. Wilson	33	Experimental Work on Subsidies Moral Hazard and Collusion in Agricultural Markets : Owen Phillips	29	Social norms intrinsic motivations and extrinsic incentives : Amy K. Choy , Ronald R. King	11	Simple-Offer vs. Complex-Offer Auctions in Deregulated Electricity Markets : Rimvydas Baltaduonis
	9:22 - 9:45	5	Ambiguity Made Operational : Mohammed Abdellaoui, Aurélien Baillon, Peter P. Wakker	8	Of Altruists & Thieves : Brian Kench , Neil Niman	36	Implications of Heterogeneous Strategies in a Competitive Fishery for the Distribution of Benefits from Individual Fishing Quotas : Gunnar Knapp, James J Murphy	102	The Limits of Gift Exchange : Judd Kessler	15	Search with an External Opportunity: An Experimental Exploration of the Todaro Paradox : Wayne Edwards , Lee Huskey
	9:45 - 10:07	30	Lies Damned Lies and Experiments: Use a Focal Point to Get More Reciprocators : David Zetland , Stephan Kroll	10	Justice and Fairness in Dictator Games : Karl Schurter	49	a social meritocracy as a mechanism to overcome social dilemmas : Anna Gunnthorsdottir , Roumen Vragov, Kevin McCabe, Stefan Seifert	25	War and Reciprocity : Uri Gneezy	43	An Experiment on Case-based decision making : Brit Grosskopf
	10:07 - 10:30	139	Doing Good or Doing Well? Image, Motivation and Monetary Incentives in Behaving Prosocially : Anat Bracha	14	What is a fair wage and who should decide it? : Julian Rode , Marc Le Menestrel	150	The Relevance of Heterogeneity in a Congested Route Network With Tolls: An Analysis of Two Experiments Using Actual Waiting Times and Monetized Time Costs : John Hartman	134	An Experimental Study of Exclusive Contracts : Angela Smith	127	The Hindsight Bias in Decisions between a Principal and Agent : Alexander Brown

10:30 - 10:45 Break

II	10:45 - 12:15	II a	Risk and Uncertainty II	II b	Reputation	II c	Public Policy II	II d	Emotions	II e	Industrial Organization II
			C: Travis Lybbert		C: Mariana Blanco		C: Jens Grosser		C: Gary Charness		C: Ryan Oprea
	10:45 - 11:07	32	Sealed-bid auctions with regret averse bidders : Takashi Hayashi	56	Re-Designing eBay's Reputation System: Experimental Evidence : Ben Greiner	107	Preferences on Tax Policy Design : Ann Gillette	18	Cognitive Dissonance Pessimism and Behavioral Spillover Effects : David L Dickinson , Robert Oxoby	120	An experimental test of New York City's novel wholesale electricity price regulations : Daniel Shawhan
	11:07 - 11:30	47	Alternative Risk Preference Elicitation Procedures : Duncan James	81	Volunteering and Reputation Signaling in the Lab : Margaret McConnell	130	Compliance to Outdoor Watering Restrictions: A Natural Field Experiment : Anita Castledine	137	Emotional Valuation and Opportunity Cost : Daniel Knoepfle	145	Demand Shocks Capacity Coordination and Industry Performance: Lessons from Economic Laboratory : Kyle Hampton
	11:30 - 11:52	94	Is There A Plausible Theory for Risky Decisions? : James C. Cox, Vjollca Sadiraj	108	Piqueteros: direct vs indirect reciprocity : Mariana Blanco	132	Common Pool Resource with Free Mobility: Experimental Evidence from the US and Mongolia : Dolgorsuren Dorj	147	Emotion and Risk : Deborah Kerley , William D. Schulze, Brian Wansink	152	Communication, Renegotiation, and the Scope for Collusion : Kai-Uwe Kuhn
	11:52 - 12:15	105	Risk Averters that Love Risk? Average v Marginal Risk Aversion : David Just, Travis Lybbert			110	The Politics of Redistribution and Market Efficiency: An Experimental Study : Jens Grosser , Ernesto Reuben	45	A Field Experiment on Studying and Procrastination : Nicholas Burger, Gary Charness , John Lynham	161	Preemption games: theory and experiment : Ryan Oprea

12:15 - 13:30 Lunch

13:30 - 15:00		III a	Risk and Uncertainty III	III b	Trust	III c	Pensions, Savings and Credit Cards	III d	Small Decisions	III e	Incentives and Contracts
			C: Kan Takeuchi		C: Edgar Kausel		C: Steve Buck		C: Jerker Denrell		C: Claudia M. Landeo
13:30 - 13:52	109	Noise and Bias in Eliciting Preferences : Ulrich Schmidt	97	Trust Lost : Marco Castillo	4	Experimental Tests On Consumption Savings And Pensions : Francisco Lagos	42	The effect of safe experience on a warnings' impact: Sex, Drugs, and Rock -n- Roll : Greg Barron	12	Measuring and Motivating Quantity Creativity or Both : Steven Kachelmeier	
13:52 - 14:15	116	Under-Insurance Against Low-Probability Losses: New Experimental Evidence : J. Todd Swarthout	101	Attitudinal and Behavioral Measures of Trust: A New Comparison : C. Monica Capra	34	Credit Card Competition and Naive Hyperbolic Consumers : Elif Incekara Hafair	44	Learning and the Economics of Small Decisions : Ido Erev	19	Relative Piece-Rate Independent Piece-Rate and Tournament Schemes: an Experimental Study : Marina Agranov, Chloe Tergiman	
14:15 - 14:37	121	Changing the Probability versus Changing the Reward: Evidence From a Risk Preference Elicitation Mechanism : David Bruner	104	Trust in Private and Common Property Experiments : James C. Cox , Elinor Ostrom, and James M. Walker	64	Saving Behavior under the Influence of Income Risk: An Experimental Study : TOMOKI KITAMURA	73	Biased Learning and Principals' Belief about Agent Preferences : Alex Markle	136	Incentive Bonus and Bargaining Outcomes : Nicolas Della-Pena, Yoram Halevy	
14:37 - 15:00	129	Do risk-takers have present bias? : Kan Takeuchi	115	Think Less Trust More. The Effect of Analytical Thinking on Trusting Behavior : Tamar Kugler, Terry Connolly, Edgar Kausel	96	Efficient Credit Reporting Policies on Group Loans: An Experimental Evaluation : Steve Buck , Craig McIntosh, Tomas Rosada, Elisabeth Sadoulet	86	Learning From Adaptive Samples : Jerker Denrell	155	Naked Exclusion: An Experimental Study of Contracts with Externalities : Claudia M. Landeo , Kathryn Spier	

15:00 - 15:15 Break

15:15 - 16:45		IV a	Group Formation and Networks	IV b	Trust and Investment	IV c	Corruption	IV d	Hypothetical Bias	IV e	Contracts
			C: Katerina Sherstyuk		C: Ernesto Reuben		C: Angelino Viceisza		C: Cary Deck		C: Tim Cason
15:15 - 15:37	35	Group formation and risk sharing : Tamar Kugler , William Becker, Amnon Rapoport, Gary Bornstein	138	Trust & Reciprocity in Networks: Competing for Cooperation in Dyads and Triads : Mary Rigdon	91	Corruption in the Mail Sector: A Field Experiment in Peru : Marco Castillo, Ragan Petrie , Maximo Torero	22	Imprecise Preferences WTA - WTP Disparities and Impulse Shopping : William Neilson	80	Optimal Contracting with Reciprocal Agents : Stephen Leider	
15:37 - 16:00	39	Endogenous Network Formation in the Laboratory : Bogachan Celen	142	Trust wealth and politics : Tomomi Tanaka	126	Corruption in the Lab and in the Field : Olivier Armantier	53	A New Explanation for Hypothetical Bias: Subjective Beliefs of Hypothetical Aspects in Payment and Provision : Yohei Mitani , Nicholas Flores	98	Does Labor Contract Completeness Drive Unionization? Some Experimental Evidence : Sean Flynn	
16:00 - 16:22	151	An Experimental Test of the Two-Party System under Alternative Voting Procedures : Arnaud Dellis, Sean DiEvelyn, Katerina Sherstyuk	112	Winning the war losing the peace: The importance of the post-conflict behavior : Ernesto Reuben	131	Corruption Efficiency and Yardstick Competition : Angelino Viceisza	31	Measuring Risk Attitudes Controlling for Personality Traits : Cary Deck , Jungmin Lee, Javier Reyes, Chris Rosen	118	Explicit versus Implicit Contracts for Dividing the Benefits of Cooperation : Marco Casari, Tim Cason	

V	16:30 - 18:00	Plenary Talk: Vincent Crawford, UCSD, Modeling Behavior in Novel Strategic Situations via Level-K Thinking (Sonoran Ballroom) Chair: Martin Dufwenberg									
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Saturday October 20, 2007

8:00 - 9:00 Continental Breakfast

VI	9:00 - 10:30	Plenary Session: Experimental Philosophy (Sonoran Ballroom)		Chair: Cathleen Johnson
		Speakers: Chris Freimann, Department of Philosophy, University of Arizona Shaun Nichols, Department of Philosophy, University of Arizona James Konow, Department of Economics, Loyola Marymount University		

10:30 - 10:45 Break

VII	Time	VII a	Reference Dependence	VII b	Cooperation	VII c	Game Theory I	VII d	Auctions I	VII e	In Group and Out Groups
			C: Lorenz Goette		C: Enrique Fatás		C: Roberto Weber		C: Jacob Goeree		C: Andreas Ludwig
	10:45 - 11:02	62	Contrasting Reference-Dependent Choice Models : Neslihan Uler, Yusufcan Masatlioglu	24	Leadership Information Transmission and Group Size: Theory and Experiment : Mana Komai	20	The Evolution of Cooperation in Infinitely Repeated Games : Pedro Dal Bo, Guillaume Frechette	16	The effect of bidding information in ascending auctions: An Experimental Study : Mun Chui , David Porter, Steve Rassenti, Vernon Smith	60	Pie Sharing: Partners versus Strangers : Tibor Neugebauer
	11:02 - 11:25	72	Recent Beliefs and Loss Aversion : Alec Smith	41	Promises Matter: On the role of commitment in human cooperation : Christoph Vanberg	40	Strategies and Beliefs in Dynamic Games with Two-Sided Incomplete Information: An Experimental Study : Dustin H. Tingley, Stephanie W. Wang	168	Revenue and Efficiency Effects of Resale in First-Price Auctions : Hafalir Isa E.	77	Identity Cooperation and Punishment : Kendra N. McLeish , Robert J. Oxoby
	11:25 - 11:47	74	Reference-Dependent Preferences and the Supply of Effort : Lorenz Goette	85	Assortative Matching, Information and Cooperation: An Experiment : Chun-Lei Yang	106	Coordination Game in Delegation Form : Noah Myung	51	An Experimental Analysis of Parallel Multiple Auctions : Tim Hoppe	149	Using 'What's in a Name' to Measure Discrimination : Sheryl Ball, Catherine Eckel, Eric McLester
	11:47 - 12:15			156	Globalization and Cooperation. An International Field Study : Enrique Fatás	117	Markets Moral Hazard and Equilibrium Selection : Shimon Kogan, Anthony Kwasnica, Roberto Weber	58	HPB: A Paper & Pencil Combinatorial Auction : Jacob Goeree , Charles Holt	163	An experimental field study of the effects of inter-group contact and classroom diversity on children's behavior towards other ethnicities : Jasmina Arifovic, Jane Friesen, Lisa Giamo, Andreas Ludwig , Steve Wright

12:15 - 13:30 Lunch Break

VIII	Time	VIII a	Outsider Watching	VIII b	Teams	VIII c	Game Theory II	VIII d	Auctions II	VIII e	Discrimination
			C: Monica Capra		C: Andrew Healy		C: David Reiley		C: Tibor Neugebauer		C: Vivian Hoffmann
	13:30 - 13:52	21	Belief Formation By Outside Observers : Kyle Hyndman	125	Mutual Monitoring in a Multi-Period Team Setting: An Experimental Investigation : Anthony Nikias	3	Is the Lure of Choice Reflected in Market Prices? Experimental Evidence. Based on the 4-Door Monty Hall Problem : Hammad Siddiqi	140	Auction Design for the Regional Greenhouse Gas Initiative (RGGI) : Dallas Burtraw, Jacob Goeree, Charles Holt , Karen Plamer, Bill Shobe	69	Follow the Leader: An Experimental Study of Gender Differences in Leader Credibility : Philip Grossman
	13:52 - 14:15	68	An Analysis of Limited Edition Products : Wilfred Amaldoss , Sanjay Jain	54	An Experimental Analysis of Moral Hazard in Teams : Francisco Costa , Joisa Saraiva	57	Wise Crowds or Wise Minorities? : Christoph Brunner	63	Unique Bid Auctions: Equilibrium Solutions and Experimental Evidence : Amnon Rapoport, Hironori Otsubo , Bora Kim, William Stein	82	Marriage in the Shadow of Caste: A Field Experiment on Indian Marriage Market : Subhasish Dugar
	14:15 - 14:38	167	Neurobiological Regret and Rejoice Functions for Aversive Outcomes : C. Monica Capra	66	Vertically Splitting A Firm: Promotion And Relegation In A Team Production Experiment : Juan Antonio Lacomba	148	Learning and Experimental Evidence in the Diamond and Dybvig Model of Bank Runs : Jasmina Arifovic, Janet Hua Jiang , Yiping Xu	65	Sudden Termination Auctions – An Experimental Study : Sascha F. Ilbrunn , Abdolkarim Sadrieh	88	Intra- vs. Inter-Group Trust: The Impact of Income Inequality : Vivian Lei, Filip Vesely
	14:38 - 15:00	166	The Effects of Multiple Task Assignment on Managerial Reporting Behavior in a Capital Budgeting Setting : Anthony D. Nikias , Jim R. Wollscheid	124	Can Teams Help to Close the Gender Competition Gap? : Andrew Healy	146	What Happens in the Field Stays in the Field: Professionals Do Not Play Minimax in Laboratory Experiments : David Reiley	59	Bidding in First-Price Sealed Bid Auctions without Feedback Information: The Interaction Effect between Bidding and Market Size : Tibor Neugebauer	95	Mental accounts, gender or both? The intrahousehold allocation of free and purchased mosquito nets : Vivian Hoffmann

15:00 - 15:15 Break

	15:15 - 16:45	IX a	3rd Party C: Dorothea Herreiner	IX b	Paying for Information and Auctions C: B. Patrick Joyce	IX c	Game Theory III Volunteers and Words C: Marina Agranov	IX d	Asset Markets C: Jonathan Alevy	IX e	Metanomics: Business and Policy in Virtual Worlds. C: Robert Bloomfield
IX	15:15 - 15:37	28	Delegated Bargaining by an Independent Gatekeeper in an Ultimatum Setting : Amy K. Choy, Thomas Fields, Ronald R. King	27	Paying for Confidence: An Experimental Study of the Demand for Non-Instrumental Information : Andrew Schotter	26	Asymmetry and Incomplete Information in an Experimental Volunteer's Dilemma : Jennifer Offenberg	76	Perishable Asset Dynamic Pricing in the Laboratory : William Becker	92	Metanomics: Business and Policy in Virtual Worlds : Robert Bloomfield
	15:37 - 16:00	67	Self-interest through agency : John Hamman , George Loewenstein, Roberto Weber	93	Information overload: selecting from too many options : Tibor Besedes, Cary Deck, Sudipta Sarangi, Mikhael Shor	37	A Laboratory Study of Communication in Asymmetric Group Competition over Public Goods : Jingjing Zhang	119	Asset Markets and Inter-generational Advice : Michael Price	169	Small Worlds, Big Fields: Where virtual worlds fit in a research program : Timothy Dang
	16:00 - 16:22	103	Transparency of Ethics : Lucas Coffman , Max Bazerman	160	Price vs. Quality Sensitivity in Assurance Information : Larry R. Davis, B. Patrick Joyce	83	Volunteer's Dilemmas in Finite and Discrete Time: Theoretical and Experimental Investigation : Hironori Otsubo , Amnon Rapoport	144	An Experimental Study of Asset Bubbles and its Implication on the Volatility of International Capital Flows : Kenneth S. Chan, Vivian W. Lei, Filip Vesely	46	Virtual Experiments and Environmental Policy : Stephen Fiore, Glenn Harrison , Charles Hughes, Elisabet Rutstrom
	16:22 - 16:45	135	Matchmaker and Agent : Dorothea Herreiner			84	Announcement Games: An Experimental Study of Natural Language : Marina Agranov , A. Schotter	165	Asset Market Dynamics with Asymmetrically Informed Traders : Jonathan Alevy	154	A look at Second Life : TBA

X	16:45 - 17:30	Reception (Sonoran Ballroom)									
	17:30 - 19:00	Plenary Talk: Andrew Caplin, NYU, Designing Experiments to Bridge the Gap Between Economic Theory and Psychological Data Chair: Andrew Schotter									

Sunday October 21, 2007

8:00 - 9:00 Continental Breakfast

	9:00 - 10:30	XI a	Nature and Nurture C: Moshe Hoffman	XI b	Charity C: Homa Zarghamee	XI c	Public Goods C: Jens Großer
XI	9:00 - 9:22	75	Evolution and Merger of Values : Kelli Lanier	6	Individual Choice among Charity Auctions : Ernan Haruvy	13	Public goods puzzles : Howard Margolis
	9:22 - 9:45	128	The Role of Visual Attention in Simple Economic Choice: Theory and Eye Tracking Experiments : Krajbich Ian , Armel Carrie, Rangel Antonio	78	What Can Social Preferences Tell Us About Charitable Giving? Evidence on Responses to Price of Giving Matching and Rebates : Linda Kamas , Anne Preston	70	Wither Found Money Effects? An Experimental Investigation of Endowment Source Heterogeneity in Two-Person Public Good Games. : Rob Oxoby, John Spraggon
	9:45 - 10:07	157	Genetic Transmission of Economic Preferences : David Cesarini	114	The Impact of Downward Social Information on Contribution Decisions : Rachel Croson	90	The Effects of Endogenous Exchange Rates on Subject Behavior in Public Good Experiments : David Zetland , Stephan Kroll
	10:07 - 10:30	7	Portfolio Selection in Utero : Moshe Hoffman	123	Why Do People Keep Giving? Evidence on Charitable Contributions from Laboratory and Field Experiments : Homa Zarghamee	159	On polarization processes in inter-group public goods experiments : Jens Großer

10:30 - 10:45 Break

	10:45 - 12:15	XII a	Information Aggregation C: Paul Healy	XII b	Consumption and Procrastination C: Ori Heffetz	XII c	Game Theory IV Testing Game Theory C: Wan-Ju (Iris) Franz
XII	10:45 - 11:07	89	Expected Information: A Measure to Rank and Predict Outcomes of Information Aggregation Experiments :	38	Sequential Consumer Theory : Alfred Norman	23	Bluffing and Betting Behavior in a Simplified Poker Game : Darryl Seale
	11:07 - 11:30	113	Endogenous Emergence of Financial Statements : Radhika Lunawat	111	Advertising Power to Inoculate Food Safety Fears : Kent Messer , Harry Kaiser, Collin Payne, Brian Wansink	52	Field and Lab Convergence in Poisson LUPI Games : Robert Ostling, Joseph Tao-yi Wang , Eileen Chou, Colin F. Camerer
	11:30 - 11:52	122	Environmental Complexity and Information Aggregation : Paul Healy	162	You Get What We Pay For: Measuring the Positive Effect of Prices on Demand : Ori Heffetz , Moses Shayo	61	Grade Inflation under the Threat of Students' Nuisance : Wan-Ju (Iris) Franz

LIST OF ROOMS

FRIDAY

- a - Coyote Room
- b - Quail Room
- c - Javelina Room
- d - Palm Room
- e - Canyon Room

SATURDAY

- a - Coyote Room
- b - Quail Room
- c - Javelina Room
- d - Mesa Room
- e - Desert Room

SUNDAY

- a - Coyote Room
- b - Quail Room
- c - Javelina Room