

# Martin Dufwenberg

CV – April 2023

*My research explores issues in behavioral economics using game theory & experiments. I'm married to Karin. We have two sons. I enjoy bridge, golf, poker, skiing, and racket sports (#1=tennis).*

[martind1@arizona.edu](mailto:martind1@arizona.edu)

<http://www.u.arizona.edu/~martind1/>



## Education

- 1995 PhD Economics, Uppsala University  
Thesis: *On Rationality & Belief Formation in Games*  
Advisors: Jan Södersten & Jörgen Weibull. Discussant: Phil Reny
- 1993/94 Visiting PhD student, Princeton University (\*94)  
1989 BSc Economics, Uppsala University

## Work

- 2003- Karl & Stevie Eller Professor of Economics, University of Arizona  
Department Head, 2020-  
Founding Director, Institute for Behavioral Economics (IBE) 2006-  
Director, Economic Science Laboratory (ESL) 2008-10, 2012-13
- 2005- Visiting Professor, University of Gothenburg (“Honorary” 2014-)  
2013-15 Professor of Decision Sciences, Bocconi University  
Director, Bocconi Experimental Laboratory for the Social Sciences (BELSS)  
Fellow, Innocenzo Gasparini Inst for Economic Research (IGIER), 2012-15
- 2011- Fellow, CESifo, Behavioural Economics Network, University of Munich  
2001-03 Professor, Stockholm University  
Spring-’02 Humboldt Visiting Professor, Bonn University  
1998-2001 Associate Professor, Stockholm University  
1996-98 Assistant Professor, Uppsala University  
1995-97 PostDoc, Tilburg University (CentER)

## Publications [Google scholar: 12K+, h-index: 38; i10-index: 57]

### In journals:

- Giovanni Di Bartolomeo, Martin Dufwenberg & Stefano Papa, “Promises & Partner-Switch,” *Journal of the Economic Science Association*, forthcoming.
- Martin Dufwenberg, Paul Feldman, Maroš Servátka, Jorge Tarraso & Radovan Vadovič (2023), “Honesty in the City,” *Games & Economic Behavior* 139, 15-25.
- Giovanni Di Bartolomeo, Martin Dufwenberg, Stefano Papa & Francesco Passarelli (2023), “Promises or Agreements? Moral Commitments in Bilateral Communication,” *Economic Letters* 222, 110931.
- Battigalli, Pierpaolo & Martin Dufwenberg (2022), “Belief-Dependent Motivations and Psychological Game Theory,” *Journal of Economic Literature* 60, 833-82. [GS: 50+]
- Dufwenberg, Martin, Olof Johansson-Stenman, Michael Kirchler, Florian Lindner, & Rene Schwaiger (2022), “Mean Markets or Kind Commerce?,” *Journal of Public Economics* 209, 104648.
- Martin Dufwenberg & Katarina Nordblom (2022), “Tax Evasion with a Conscience,” *Journal of Public Economic Theory* 24, 5-29. <sup>▲</sup>
- Invernizzi, Giovanna, Joshua Miller, Tommaso Coen, Martin Dufwenberg & Luiz Oliveira (2021), “Tra i Leoni: Revealing the Preferences Behind a Superstition,” *Journal of Economic Psychology* 82, 102324.

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<sup>▲</sup> lead article

- d'Adda, Giovanna, Martin Dufwenberg, Francesco Passarelli & Guido Tabellini (2020), "Social Norms with Private Values: Theory & Experiments," *Games & Economic Behavior* 124, 288-304.
- Battigalli, Pierpaolo, Martin Dufwenberg & Alec Smith (2019), "Frustration, Aggression & Anger in Leader-Follower Games," *Games & Economic Behavior* 117, 15-39. [GS: 50+]
- Giovanni Di Bartolomeo, Martin Dufwenberg, Stefano Papa & Francesco Passarelli (2019), "Promises, Expectations & Causation," *Games & Economic Behavior* 113, 137-46. [GS: 50+]
- Dufwenberg, Martin & Peter Martinsson (2019), "Sealed Envelope Submissions Foster Research Integrity," *Revue économique* 70, 919-26. ♥
- Giovanni Di Bartolomeo, Martin Dufwenberg & Stefano Papa (2019), "The Sound of Silence: A License to be Selfish," *Economics Letters* 182, 68-70.
- Dufwenberg, Martin & Georg Kirchsteiger (2019), "Modelling Kindness," *Journal of Economic Behavior & Organization* 167, 228-34. ♣
- Battigalli, Pierpaolo, Roberto Corrao & Martin Dufwenberg (2019), "Incorporating Belief-Dependent Motivation in Games," *Journal of Economic Behavior & Organization* 667, 185-218. ♦ [GS: 50+]
- Dufwenberg, Martin & Martin A. Dufwenberg (2018), "Lies in Disguise – A Theoretical Analysis of Cheating," *Journal of Economic Theory* 175, 248-64. [GS: 100+]
- Dufwenberg, Martin & Matt Van Essen (2018), "King of the Hill: Giving Backward Induction its Best Shot," *Games and Economic Behavior* 112, 125-38.
- Jang, Dooseok, Amrish Patel & Martin Dufwenberg (2018), "Agreements with Reciprocity: Co-Financing & MOUs," *Games & Economic Behavior* 111, 85-99.
- Dufwenberg, Martin, Maroš Servátka & Radovan Vadovič (2017), "Honesty & Informal Agreements," *Games & Economic Behavior* 102, 269-85.
- Dufwenberg, Martin & Amrish Patel (2017), "Reciprocity Networks & the Participation Problem," *Games & Economic Behavior* 101, 260-72. ♠
- Dufwenberg, Gunnar Köhlin, Peter Martinsson & Haileselassie Medhin (2016), "Thanks but No Thanks: A New Policy to Reduce Land Conflict," *Journal of Environmental Economics & Management* 77, 31-50.
- Dufwenberg, Martin & Giancarlo Spagnolo (2015), "Legalizing Bribe Giving," *Economic Inquiry* 53, 836-53. [GS: 50+]
- Dufwenberg, M. (2015), "Banking on Experiments?," *Journal of Economic Studies* 42, 943-71. ♥ [GS: 50+]
- van Damme; Binmore, Roth, Samuelson; Winter; Bolton, Ockenfels; Dufwenberg, Kirchsteiger; Gneezy; Kocher, Sutter; Sanfey; Kliemt; Selten, Nagel; Azar (2014), "How Werner Güth's Ultimatum Game Shaped our Understanding of Social Behavior," *Journal of Economic Behavior & Organization* 108, 292-318. ♦ [GS: 50+]
- Battigalli, Pierpaolo, Gary Charness & Martin Dufwenberg (2013), "Deception: The Role of Guilt," *Journal of Economic Behavior & Organization* 93, 227-32. [GS: 100+]
- Dufwenberg, Martin, Alec Smith & Matt Van Essen (2013), "Hold-Up: With a Vengeance," *Economic Inquiry* 51, 896-908. [GS: 50+]
- Dufwenberg, M. (2011), "Game Theory," *Wiley Interdisciplinary Reviews: Cognitive Science* 2, 167-73.
- Charness & Dufwenberg (2011), "Participation," *American Economic Review* 101, 1213-39. [GS: 100+]

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♥ aka "Une procédure de soumission par enveloppes scellées pour promouvoir l'intégrité scientifique;" lead article; special issue in honor of Marie Claire Villeval

♣ special issue: Psychological Game Theory

♦ lead article; Special issue: Psychological Game Theory

♠ special issue in honor of John Ledyard

♥ special issue: Macroeconomic Experiments

♦ lead article; special issue in honor of Werner Güth

- Dufwenberg, Martin, Paul Heidhues, Georg Kirchsteiger, Frank Riedel & Joel Sobel (2011), “Other-Regarding Preferences in General Equilibrium,” *Review of Economic Studies* 78, 640-66. [GS: 100+]
- Chang, Luke, Alec Smith, Martin Dufwenberg & Alan Sanfey (2011), “Triangulating the Neural, Psychological, and Economic Bases of Guilt Aversion,” *Neuron* 70, 560-72. [GS: 200+]
- Dufwenberg, Martin, Simon Gächter & Heike Hennig-Schmidt (2011), “The Framing of Games & the Psychology of Play,” *Games & Economic Behavior* 73, 459-78. [GS: 500+]
- Charness, Gary & Martin Dufwenberg (2010), “Bare Promises: An Experiment,” *Economics Letters* 107, 281-83. ♣ [GS: 200+]
- Dufwenberg, Martin, Ramya Sundaram & David Butler (2010), “Epiphany in the Game of 21,” *Journal of Economic Behavior & Organization* 75, 132-43. [GS: 100+]
- Battigalli, Pierpaolo & Martin Dufwenberg (2009), “Dynamic Psychological Games,” *Journal of Economic Theory* 144, 1-35. ♠ [GS: 700+]
- Dufwenberg, Martin & Glenn Harrison (2008), “Peter Bohm – Father of Field Experiments,” *Experimental Economics* 11, 213-20.
- Dufwenberg, Martin (2007), Review of *Behavioral Economics and Its Applications* (P. Diamond & H. Vartiainen, Eds.), *Journal of Economic Psychology* 28, 622-24.
- Battigalli, Pierpaolo & Martin Dufwenberg (2007), “Guilt in Games,” *American Economic Review* (Papers & Proceedings) 97, 170-76. [GS: 800+]
- Dufwenberg, Martin, Uri Gneezy, Jacob Goeree & Rosemarie Nagel (2007), “Price Floors & Competition,” *Economic Theory* 33, 211-24. ♦ [GS: 50+]
- Apestequia, Jose, Martin Dufwenberg & Reinhard Selten (2007), “Blowing the Whistle,” *Economic Theory* 31, 143-66. [GS: 200+]
- Charness, G. & M. Dufwenberg (2006), “Promises & Partnership,” *Econometrica* 74, 1579-1601. ♣ [1.9K+]
- Dufwenberg, Martin & Astri Muren (2006), “Gender Composition in Teams,” *Journal of Economic Behavior & Organization* 61, 50-54. [GS: 100+]
- Dufwenberg, Martin & Astri Muren (2006), “Generosity, Anonymity, Gender,” *Journal of Economic Behavior & Organization* 61, 42-49. [GS: 300+]
- Dufwenberg, Martin Tobias Lindqvist & Evan Moore (2005), “Bubbles & Experience: An Experiment,” *American Economic Review* 95, 1731-37. [GS: 400+]
- Dufwenberg, Martin & Georg Kirchsteiger (2004), “A Theory of Sequential Reciprocity,” *Games & Economic Behavior* 47, 268-98. [GS: 2.6K+]
- Asheim, Geir B. & Martin Dufwenberg (2003), “Admissibility & Common Belief,” *Games & Economic Behavior* 42, 208-34. [GS: 50+]
- Asheim & Dufwenberg (2003), “Deductive Reasoning in Extensive Games,” *Economic Journal* 113, 1-21. ♥
- Dufwenberg, Martin & Mark Stegeman (2002), “Existence and Uniqueness of Maximal Reductions under Iterated Strict Dominance,” *Econometrica* 70, 2007-23. [GS: 50+]
- Dufwenberg, Martin & Uri Gneezy (2002), “Information Disclosure in Auctions: An Experiment,” *Journal of Economic Behavior & Organization* 48, 431-44. [GS: 100+]
- Dufwenberg, Martin (2002), “Marital Investment, Time Consistency & Emotions,” *Journal of Economic Behavior & Organization* 48, 57-69. [GS: 100+]

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♣ won *Economics Letters*’ Top Cited Article 2009-2011 Award

♠ lead article; selected for 50th anniversary issue (2020) with 50 influential articles published over *JET*’s first 50 years

♦ special issue: Behavioral Game Theory

♣ incl: *The Art of Experimental Economics: Twenty Top Papers Reviewed* (Charness & Pingle, eds., 2021, Routledge)

♥ won the 2003 *Royal Economic Society Prize* for best paper in the *Economic Journal*

- Dufwenberg, Martin (2001), Review: Ariel Rubinstein's *Modeling Bounded Rationality*, *Economics & Philosophy* 17, 134-40.
- Dufwenberg, M. (2001), "Teaching Cournot w/o Derivatives," *Journal of Economic Education* 32, 36-40.
- Dufwenberg, Martin & Michael Lundholm (2001), "Social Norms & Moral Hazard," *Economic Journal* 111, 506-25. [GS: 50+]
- Dufwenberg, Martin, Uri Gneezy, Werner Güth & Eric van Damme (2001), "Direct vs Indirect Reciprocity: An Experiment," *Homo Oeconomicus* 18, 19-30. [GS: 100+]
- Dufwenberg, Martin, Henk Norde, Hans Reijniere & Stef Tijs (2001), "The Consistency Principle for Set-valued Solutions and a New Approach to Normative Game Theory," *Mathematical Methods of Operations Research* 54, 119-31.
- Voorneveld, Mark, Sofia Grahn & Martin Dufwenberg (2000), "Ideal Equilibria in Noncooperative Multicriteria Games," *Mathematical Methods of Operations Research* 52, 65-77. [GS: 50+]
- Dufwenberg, Martin & Georg Kirchsteiger (2000), "Reciprocity & Wage Undercutting," *European Economic Review* 44, 1069-78. [GS: 100+]
- Dufwenberg, Martin & Uri Gneezy (2000), "Price Competition & Market Concentration," *International Journal of Industrial Organization* 18, 7-22. [GS: 400+]♣
- Dufwenberg, Martin & Uri Gneezy (2000), "Measuring Beliefs in an Experimental Lost Wallet Game," *Games & Economic Behavior* 30, 163-82. [GS: 600+]
- Dufwenberg, Martin & Werner Güth (2000), "Why Do You Hate Me? – On the Survival of Spite," *Economics Letters* 67, 147-52.
- Dufwenberg & Güth (1999), "Indirect Evolution vs. Strategic Delegation: A Comparison of Two Methods for Explaining Economic Institutions," *European Journal of Political Economy* 15, 281-95. [GS: 50+]
- Dufwenberg, Martin (1997), "Some Relationships between Evolutionary Stability Criteria in Games," *Economics Letters* 57, 45-50.
- Dufwenberg, Martin & Johan Lindén (1996), "Inconsistencies in Extensive Games: Common Knowledge is Not the Issue," *Erkenntnis* 45, 103-14.
- Dufwenberg, Martin, Heikki Koskenkylä & Jan Södersten (1994), "Manufacturing Investment & Taxation in the Nordic Countries," *Scandinavian Journal of Economics* 96, 443-61. ♠

#### In books:

- Dufwenberg, Martin (2015), "Maxims for Experimenters," in *Handbook of Experimental Economic Methodology*, G. Fréchette & A. Schotter (eds.), part II, ch. 7, pp. 141-44, Oxford University Press.
- Dufwenberg, Martin & Uri Gneezy (2013), "Information Disclosure in Auctions: An Experiment," *The Handbook of Market Design*, N. Vulkan, A. Roth & Z. Neeman (eds.), part II, ch. 21, pp. 555-72, OUP. ♥
- Dufwenberg, Martin (2008), "Psychological Games," *The New Palgrave Dictionary of Economics*, 2<sup>nd</sup> ed. S.N. Durlauf & L.E. Blume (eds.), vol. 6, pp. 714-18, Palgrave Macmillan.
- Dufwenberg, Martin & Uri Gneezy (2005), "Gender & Coordination," *Experimental Business Research*, A. Rapoport & R. Zwick (eds.), vol. 3, ch. 11, Kluwer.
- Dufwenberg, Martin, Uri Gneezy & Aldo Rustichini (2004), "Price Competition: The Role of Gender & Education," *Advances in Understanding Strategic Behaviour: Game Theory, Experiments, & Bounded Rationality: Essays in Honour of Werner Güth*, Steffen Huck (ed.), Palgrave.

♣ lead article; special issue: [Experiments in IO](#)

♠ special issue: [Tax Policy in Small Open Economies](#)

♥ = our *JEBO* 2002 article, *op. cit.*, but with one new added paragraph

Björnerstedt, Jonas, Martin Dufwenberg, Peter Norman & Jörgen Weibull (1996), "Evolutionary Selection with Irrational Survivors," *Understanding Strategic Interaction: Essays in Honor of Reinhard Selten*, W. Albers, W. Güth, P. Hammerstein, B. Moldovanu & E. van Damme (eds.), Springer.

#### In Swedish:

- Basu, K., A. Dixit, Dufwenberg, B. Holmström, S. Levin, J. Roine, G. Spagnolo, C. Söderberg-Nauclér, M. Wahlgren, J. Weibull (2020), "Den skyddande effekten av munskydd är stor," *Dagens Medicin*, Dec. 20.
- Dufwenberg, Martin & Michael Lundholm (2009), "Rättvisa," *Tillämpad mikroekonomi* (2<sup>nd</sup> ed.), J. Häckner, A. Jacobsson & A. Muren (eds.), ch. 1, Studentlitteratur.
- Dufwenberg, Martin, Astri Muren & Lena Nekby (2009) "Diskriminering," *Tillämpad mikroekonomi* (2<sup>nd</sup> ed.), J. Häckner, A. Jacobsson & A. Muren (eds.), ch. 10, Studentlitteratur.
- Bohm, Peter & Martin Dufwenberg (2003), *Politik på prov – en ESO-rapport om experimentell ekonomi*, Ds 2003:31, Swedish Ministry of Finance.
- Bohm, P. & M. Dufwenberg (2003), "Formuleringen av frågan kan avgöra i höst," DN Debatt, Jan 16.
- Bohm, P. & M. Dufwenberg (2002), "Som man frågar får man svar," *Dagens Nyheter* (DN Debatt), Dec 27.
- Dufwenberg, Martin (2002), *Marknadsmakt & karteller: Samhällsekonomisk effektivitet, rättsliga rekvisit & insikter från experiment*. Report to the Swedish Competition Authority.
- Dufwenberg, M, Marie-Louise Isacson, M Lundholm (eds.) (2000), *Tillämpad mikroekonomi*. Studentlitteratur.
- Dufwenberg, Martin & Michael Lundholm (2000), "Rättvisa," *Tillämpad mikroekonomi* (ch. 1; op. cit.).
- Dufwenberg, Martin & Astri Muren (2000), "Diskriminering," *Tillämpad mikroekonomi* (ch. 13; op. cit.).
- Dufwenberg, Martin (1999), "Offentlig upphandling i laboratoriet," *Affärer* 99/4, 22-23.
- Dufwenberg, Martin & Bo Stoltz (1995), "EU-börsens penningpris & BLANK-aktiekursens förändring. Replik till Bohm & Sonnegårds svar," *Ekonomisk Debatt* 95/5, 433-34.
- Dufwenberg, Martin & Bo Stoltz (1995), "Hur påverkade penningpriset EU-börsen? Kommentar till Bohm & Sonnegård," *Ekonomisk Debatt* 95/4, 356-58.
- Dufwenberg, Martin & Johan Lindén (1995), "Spelteori i nytt ljus," *Risk & Kapital* 95/1, 31-32.
- Dufwenberg, Martin (1991), "Glada zoner," *Bridgetidningen* 91/7, 18-19.

#### In addition:

- Dufwenberg, Martin & Amrith Patel (2019), "Introduction to Special Issue on Psychological Game Theory," *Journal of Economic Behavior & Organization* 67, 181-84.
- Dufwenberg, Martin & Axel Ockenfels (2014), "Introduction" [Special issue: Institutions, Games & Experiments, in Werner Güth's Honor], *Journal of Economic Behavior & Organization* 108, 290-91.
- Dufwenberg, Martin (2013), "Banking on Experiments?," Report, Norwegian Finance Ministry.
- Dufwenberg, Martin (2011), "Behavioral Economics," *Harvard College Economic Review*, Spring, 3-4.

In progress: Frustration & Anger in Games (w Pierpaolo Battigalli & Alec Smith); Banking on Reciprocity: Deposit Insurance & Insolvency (w David Rietzke); Parimutuel Betting Games (w Josh Miller); Sweatshops & Reciprocity (w Ben Zamzow); Finding Partners Amongst Strangers (w Utteeyo Dasgupta); Pang for the Buck (w Luke Chang, Alan Sanfey & Alec Smith); Marginalization in Recessions (w Gary Charness); Triggering Cooperation (w Gunnar Köhlin, Peter Martinsson & Haileselassie Medhin); Regret in Games (w P Battigalli & Senran Lin); Guilt Aversion: Eve vs. Adam w (G Di Bartolomeo, S Papa & Laura Razzolini); Corruption & Asymmetric Sanctions: Theory & Evidence from China (w Maria Perrotta Berlin, Bei Qin & G Spagnolo); Promises & Punishment (w Flora Li & Alec Smith); Threats (w Flora Li & Alec Smith)

## **Honors**



- 2023 Keynote: 9<sup>th</sup> Lancaster Game Theory Conference; in honor of Jörgen Weibull's 75 birthday, Nov 3-4  
 2023 Erik Malmsten Visiting Professorship Award, University of Gothenburg  
 2023 Keynote: *SABE-IAREP conference*, Nice (Côte d'Azur University), June 7-10  
 2023 Keynote: *23rd Copenhagen Network of Exp Econ Workshop*, Technical U of Denmark, May 22  
 2022 Keynote (Zoom): International frontiers forum on *A Changing World*, Nankai University, October 15  
 2022 Keynote: *CIMEO Workshop in Experimental Economics*, Sapienza University of Rome, June 23-27  
 2022 Keynote: *ECORES Summer School: Social Behavior & Public Policy*, Brussels, May 30-31  
 2020 Inclusion: *JET's 50<sup>th</sup> anniversary issue* with 50 influential articles from the first 50 years [B&D 2009]  
 2019 Keynote: *Innsbruck Winter Summit: Un(Ethical) Behavior in Markets*, Kühtai, March 21-23  
 2019 Keynote: *1<sup>st</sup> CoCoLab Workshop*, University of Côte d'Azur, Feb 15-16.  
 2018 Keynote: *13<sup>th</sup> Nordic Conference on Behavioral & Experimental Economics*, Odense, Sept 28-29  
 2018 Keynote: *3<sup>rd</sup> Workshop on Psychological Game Theory*, July 23-27, Soletto, Apulia  
 2017 Special Lecture: *2<sup>nd</sup> Workshop on Psychological Game Theory*, July 5-6, U of East Anglia  
 2016 Invited speaker, Arne Ryde Seminarium, Lund University, May 26-27  
 2015 Keynote: "Workshop on Social Economy," Forli, Italy, June 12-13  
 2015 Keynote: "Social Norms & Institutions," Monte Verità, Ascona, Switzerland, May 10-15  
 2015 Keynote: *6<sup>th</sup> Thurgau Exp Econ Meeting: "Formation & Elicitation of Beliefs,"* April 23-25  
 2014 Keynote: *Economic Science Association*, Prague, September 3-6  
 2014- Honorary Visiting Professor, Gothenburg University  
 2014 Invited Session Speaker: "Learning in Games", *EEA* meetings, Toulouse, August 28  
 2014 Keynote: *HeiKaMaX Meeting*, University of Heidelberg, April 11  
 2013 Invited Session Organizer: "Psychology in Game Theory", *EEA*, Gothenburg, August 30  
 2012 Fellow, Innocenzo Gasparini Inst for Economic Research (IGIER), Bocconi, 2012-15  
 2012 Nobel Banquet invitee, December 10 (to celebrate the Roth/Shapley Prize)  
 2012 Top Cited Article 2009-11 Award, *Economics Letters* (j/w Gary Charness)  
 2012 Keynote: *7<sup>th</sup> Nordic Conference on Behavioral & Experimental Economics*, Bergen, Sept 28-29  
 2011- Fellow, CESifo Behavioural Economics Network, Munich  
 2010 Keynote: *Behavioral & Quantitative Game Theory*, Newport Beach, May 14-16  
 2009 Keynote: *4<sup>th</sup> Australian Workshop on Experimental Economics*, Christchurch, Dec 18-19  
 2009 Visiting Professorship, IGIER, Bocconi University, November  
 2009 Keynote: *Economic Science Association*, Innsbruck, September 17-20  
 2009 Economics Society of University of Arizona Certificate of Appreciation  
 2008 Snyder Fellow, UC Santa Barbara, January  
 2007 Keynote: *Communication in Games & Experiments*, 26th Arne Ryde, Lund University, Aug 24-25  
 2007 *Bateman Lecture*: "Psychological Games: Theory & Exp", U of W Australia, Aug 2  
 2007 Keynote: *Intl Meeting in Experimental & Behavioral Economics*, Malaga, March 22-24  
 2006 Keynote: *Taipei Conference on Economic Theory & Applications*, Taipei, August 7-8  
 2005 Erik Malmsten Visiting Professorship Award, University of Gothenburg  
 2004 The Eller College Student Council Certificate of Appreciation Award  
 2003 Royal Economic Society Prize [best paper in the *Economic Journal*; j/w Geir Asheim]  
 2003- Karl & Stevie Eller Professorship Award  
 2002 Honorary Plenary Lecture, *XXIV Symposium of Finnish Economists*, S:t Michel, Feb 8  
 2002 The Humboldt Foundation's Bessel Award [Nominator: Reinhard Selten]  
 1999 Erik Lindahl-stipendiet [awarded biannually to "outstanding young Swedish economist"]  
 1998 Docent in Economics, Uppsala University [Referee: Birgit Grodal]  
 1998 The Sasakawa Young Leadership Award  
 95-97 Handelsbankens forskningstiftelser

Graduate scholarships: Fulbright 1993/94; Rotary International 1993/94; The Royal Swedish Academy of Sciences 1993/94; Handelsbankens forskningstiftelser 1993; Stiftelsen SIAMON 1993; Ingemar Carlssons minnesfond 1992; JH Palmes fond 1992.

Undergraduate scholarships at Uppsala University: S Palmærs, KG Westmans, Wahlberg-Engelbrechts

## Professional service

### Editorial boards

- 2014- *Journal of the Economic Science Association*

2004- *Experimental Economics*  
 2017-19 Guest Editor (j/w Amrish Patel), *JEBO*: special issue: Psychological Game Theory  
 2013-14 Guest Editor (j/w Axel Ockenfels), *JEBO*: special issue: Honoring Werner Güth  
 2003-13 *Games & Economic Behavior*  
 2007-10 *Journal of Economic Behavior & Organization*

Referee: *American Economic Journal: Applied Economics*; *American Economic Journal: Microeconomics*, *American Economic Review*; *American Political Science Review*; *B.E. Journal of Theoretical Economics*; *Communications Engineering*; *Econometrica*; *Economica*; *Economic Inquiry*; *Economic Journal*; *Economics Letters*; *Economics & Philosophy*; *Economic Theory*; *Economics & Politics*; *Emotion*; *Erkenntnis*, *European Economic Review*; *European Journal of Operational Research*; *European Journal of Political Economy*; *European Journal of Social Psychology*; *European Sociological Review*; *Experimental Economics*; *Games*; *Games & Economic Behavior*; *German Economic Review*; *Homo Oeconomicus*; *Information Economics & Policy*; *International Economic Review*; *International Game Theory Review*; *International Journal of Game Theory*; *International Journal of Industrial Organization*; *International Review of Economics Education*; *Journal of the Association of Environmental & Resource Economists*; *Journal of Banking & Finance*; *Journal of Behavioral & Experimental Economics*; *Journal of Conflict Resolution*; *Journal of Economic Education*; *Journal of Economic Behavior & Organization*; *Journal of Economics*; *Journal of Economic Literature*; *Journal of Economics & Management Strategy*; *Journal of Economic Psychology*; *Journal of the Economic Science Association*; *Journal of Economic Theory*; *Journal of Empirical Legal Studies*; *Journal of Environmental Economics & Management*; *Journal of Environmental Economics and Policy*; *Journal of the European Economic Association*; *Journal of Finance*; *Journal of Industrial Economics*; *Journal of Institutional & Theoretical Economics*; *Journal of Labor Economics*; *Journal of Law, Economics, & Organization*; *Journal of Mathematical Economics*; *Journal of Money, Credit & Banking*; *Journal of Neuroscience, Psychology & Economics*; *Journal of Peace Research*; *Journal of Political Economy*; *Journal of Public Economics*; *Journal of Public Economic Theory*; *Journal of Socio-Economics*; *Journal of Sports Economics*; *Managerial & Decision Economics*; *Management Science*; *Mathematical Social Sciences*; *Mind & Matter*; *National Tax Journal*; *Nature Climate Change*; *Nature Human Behaviour*; *Organizational Behavior & Human Decision Processes*; *Oxford Economic Papers*; *Positivity*; *PNAS*; *Psychological Review*; *Psychological Science*; *Quantitative Economics*; *Quarterly Journal of Economics*; *RAND Journal of Economics*; *Rationality & Society*; *Research in Economics (Ricerche Economiche)*; *Review of Behavioral Economics*; *Review of Economic Dynamics*; *Review of Economic Studies*; *Review of Economics of the Household*; *Review of Economics & Statistics*; *Review of Financial Studies*; *Social Choice & Welfare*; *Social Science Journal*; *Theoretical Economics*; *Theory & Decision*; *World Development*

NSF panelist 2009

Executive Committee Member *Economic Science Association* (Section Head Game Theory), 2004-07

Program Committee Member: *EEA* 2004, 2010, 2013, 2016; *World Congress, Econometric Society* 2005

Award Committee Member: CESifo Young Affiliate Award 2012, 2014

Other reviewing: Academic Press; McGraw-Hill; Thomson; Israel Science Foundation; NSF; Riksbankens Jubileumsfond; Royal Swedish Academy of Sciences; Deutsche Forschungsgemeinschaft; Einstein Foundation Berlin; Swiss National Science Foundation; The Max Planck Institute; *TAPES* conference; CentER DP series; Princeton University Press. I wrote many external evaluation letters (P&T/hiring/awards).

## Conferences

2023: 9<sup>th</sup> Lancaster Game Theory Conference; in honor of Jörgen Weibull's 75 birthday, Nov 3-4; *SABELAREP conference*, Côte d'Azur University, Nice, June 7-10; *6<sup>th</sup> BEG Workshop*, U Gothenburg, May 25-26; *23rd Copenhagen Network of Exp Econ Workshop*, Technical University of Denmark, May 22

2022: *CIMEO Workshop in Experimental Economics*, Sapienza University of Rome, June 23-24; *ECORES Summer School: Social Behavior & Public Policy*, KU Leuven, May 30-31; *Games Workshop*, U of Gothenburg, May 20 [co-organizer]; *5<sup>th</sup> BEG Workshop*, U of Gothenburg, May 18

2020-21: *Many canceled following the COVID-19 pandemic...* + *South Western Economic Theory (SWET)*, UCSD, Feb 28-29, 2020; *Gary Charness' Birthday Conference*, UCSB, Jan 31-Feb 1, 2020.

2019: *UA-ASU Cognitive Science Conclave*, U Arizona, Dec 7; *The Future of Psychological Game Theory*, Institute for Behavioral Economics, U Arizona, Aug 22 [organizer]; *19th Conference of the Society for the Advancement of Economic Theory (SAET)*, Ischia, June 30-July 6; *4<sup>th</sup> Workshop + 3<sup>rd</sup> Summer School on Psychological Game Theory*, Copenhagen, June 26-29; Jörgen Weibull's 70th birthday conference, Stockholm, June 14; *4<sup>th</sup> BEG Workshop*, U of Gothenburg, June 14; *Innsbruck Winter Summit – Un(Ethical) Behavior in Markets and Innsbruck Winter School on Credence Goods, Incentives & Behavior*, Kühtai/Austria, March 19-21 & 16-22; *1<sup>st</sup> CoCoLab Workshop*, University of Côte d'Azur, Feb 15-16 [keynote]; *Emotions & Ethics: Insights from Behavioral Economics*, workshop organized by *Revue économique* in honor of Marie Claire Villeval, Paris, Feb 1.

2018: *Behavioral Personnel Economics Workshop*, Universidad de los Andes, Santiago de Chile, Dec 5-7; *13<sup>th</sup> Nordic Conference in Experimental Economics*, Odense, Sept 28-29 [keynote]; *ESEM*, Invited contributed session on psychological game theory," Cologne, Aug 27-31; *3<sup>rd</sup> Workshop + 2<sup>nd</sup> Summer School on Psychological Game Theory*, July 23-27, Soletto, Apulia [co-organizer]; *6<sup>th</sup> World Congress of Environmental & Resource Economists*, Gothenburg, June 25-29; *NGO Workshop*, SITE, Stockholm School of Economics, June 19-20; *3<sup>rd</sup> BEG Workshop*, U of Gothenburg, June 14; Mark Walker's Retirement Conference, Tucson, May 14, 2018; *Gary Charness' Birthday Conference*, UCSB, Feb 2-3.

2017: *68<sup>o</sup>North Conference on Behavioral Economics*, Lofoten islands, Norway, Aug 2-5; *2<sup>nd</sup> Workshop + 1<sup>st</sup> Summer School on Psychological Game Theory*, July 5-6 + July 3-4, U of East Anglia [co-organizer]; *Nordic Conference on Development Economics*, Gothenburg, June 12-13; *Center for Collective Action Research (CeCAR) Workshop*, Gothenburg, June 12-15; *2<sup>nd</sup> BEG Workshop*, U of Gothenburg, May 11-12.

2016: *ESA*, Tucson, Nov 10-12 [chair: Remembering Reinhard Selten + keynote w. Ernst Fehr]; Launch: Sanjit Dhami's *Foundations of Behavioral Economic Analysis*, U Leicester, Nov 4 [video clip]; *CESifo Area Conference on Behavioural Economics*, Munich, Oct 21-22; *1<sup>st</sup> Workshop on Psychological Game Theory*, U Gothenburg, June 3-5 [co-organizer]; *1<sup>st</sup> BEG Workshop (Behavioural & Experimental Economics)*, U Gothenburg, May 18-19; *Gary C's Exp-Econ-Birthday Conference*, UCSB, Feb 5-6.

2015: *CESifo Behavioural Economics*, Munich, Oct 23-24; *SITE: Psychology & Economics + Exp Econ*, Stanford, Aug 10-12 + 13-14; *Workshop on Social Economy*, Forlì, Italy, June 12-13 [keynote]; *BELSS Symposium on Experimental Economics*, Bocconi, June 6 [co-organizer]; *Risk, Uncertainty and Decision (RUD)*, Bocconi, June 1-3; *Social Norms & Institutions*, Monte Verità, Ascona, Switzerland, May 10-15 [keynote]; *Tax Evasion and Tax Compliance: Theory & Policy*, Bocconi, May 4; *6<sup>th</sup> Thurgau Exp Econ Meeting: Formation & Elicitation of Beliefs*, April 23-25 [keynote]; *Workshop on Conflict*, Bocconi, March 19; *Eurozone in the Doldrums*, University of Milan-Bicocca, March 12; *Science Communication & Information*, Bocconi, March 6; *Workshop on Political Economics*, Bocconi, March 5.

2014: *CESifo Area Conference on Behavioural Economics*, Munich, Oct 24-25 [plenary]; *6<sup>th</sup> Transatlantic Workshop on the Economics of Crime*, Bocconi, Oct 3-4; *Economic Science Association*, Prague, Sept 3-6 [keynote]; *European Economic Association/Econometric Society*, Toulouse, Aug 25-39 [invited]; *10<sup>th</sup> CSEF-IGIER Symposium on Economics & Institutions*, Anacapri June 23-27; *A Neuro-Science Perspective on Innovation & Sustainability*, Bocconi, June 20; *Festival Economia*, "Growth of the Ruling Class," Trento, May 30-June 2; *26<sup>th</sup> Review of Economic Studies May Meetings*, Collegio Alberto, Turin, May 19<sup>th</sup>; *HeiKaMaX Meeting*, University of Heidelberg, April 11 [keynote]; *Advances in Behavioral Economics*, Sapienza University of Rome, April 3-4; *Geir Asheim's Birthday Conference*, University of Oslo, Feb 7; *Institutions, Games & Experiments*, Max Planck Institute, Jena, Jan 31-Feb 3.

2013: *Experiments on Business & Economics*, Bocconi, October 28 [co-organizer]; *European Economic Association/Econometric Society*, Gothenburg, Aug 26-30; *Behavioral Economics Annual Meeting (BEAM)*, Cornell University, May 6-7; *South Western Economic Theory (SWET)*, Honolulu, March 22-24; *25 Years of Warm Glow*, Conference in Honor of Jim Andreoni, UCSD/Rady, Jan 3.

2012: *Economic Science Association*, Tucson, Nov 16-17; *CESifo Area Conference on Behavioural Economics*, Munich, Nov 2-3; *7<sup>th</sup> Nordic Conference in Experimental Economics*, Bergen, Sept 28-29 [keynote]; *Seminar on Banking Issues*, Norwegian Ministry of Finance, Oslo, Sept 24; *Behavioral Economics Annual Meeting (BEAM)*, Yale University, May 16-17; *Deception, Incentives & Behavior*, UC San Diego, April 20-21; *Gary Charness' Exp-Econ-Birthday Conference*, UC Santa Barbara, Feb 3-4.

2011: *Economic Science Association*, Tucson, Nov 10-12; *CESifo Area Conference on Behavioural Economics*, Munich, Oct 28-29 [plenary]; *Communication in (Experimental) Games*, Zurich, June 3-4.



- 2010: *Economic Science Association*, Tucson, Nov 11-13; *Behavioral & Quantitative Game Theory*, Newport Beach, May 14-16 [keynote]; *Gary Charness' Birthday Conference*, UC Santa Barbara, Feb 5-6.
- 2009: *4<sup>th</sup> Australian Workshop on Experimental Economics*, Christchurch, Dec 18-19 [keynote]; *Methods of Modern Experimental Economics*, NYU, Oct 23-24; *ESA*, Innsbruck, Sept 17-20 [keynote]; *Pre-ESA Workshop*, U Innsbruck, Sept 15; *Amsterdam Workshop on Behavioral & Experimental Econ*, Sept 4-6.
- 2008: *ESA*, Tucson, Nov 13-15; *Skill in Games*, U Arizona, Oct 10 [co-organizer]; *Why Isn't Ethics a Behavioral Science?* Summer School, Trento, Sept 25-29; *Games 2008: 3<sup>rd</sup> World Congress of the Game Theory Society*, Evanston, July 13-17; *Samhälle & sociala dilemman*, Chalmers U of Technology, Gothenburg, May 22; *Tucson Workshop on Computational & Behavioral Decision Making*, Feb 29; *Gary C's Birthday Conference: Networks, Group Decision-Making & Field Interventions*, UCSB, Feb 8-9.
- 2007: *Exchange Mechanisms & Auctions* (in honor: Vernon Smith's 80th B-day), U Arizona, Dec 7-8; *ESA*, Tucson, Oct 18-21 [co-organizer]; *Mind, Brain & Society Workshop*, Dept of Psychology, U of Arizona, Oct 13; *Communication in Games & Experiments*, 26th Arne Ryde, Lund, Aug 24-25 [plenary]; *ESA*, Rome, June 28-July 1; *Intl Meeting in Experimental & Behavioral Economics*, Malaga, March 22-24 [keynote]; *Arizona Current Research* (on punishment), Dept of Philosophy, U of Arizona, Jan 6.
- 2006: *ESA*, Tucson, Sept 28-Oct 1; *Taipei Conference on Economic Theory & Applications*, Taipei, Aug 7-8 [keynote]; *European Summer Symposium in Economic Theory*, Gerzensee, July 3-14; *South Western Economic Theory* (SWET), ASU, March 4-5; *Gary C's Birthday Conference: Communications & Incentives*, UCSB, Feb 3-4; *Arizona Current Research* (sweatshops), Dept of Philosophy, U of AZ, Jan 6.
- 2005: *Japanese-American Frontiers of Science*, Kanagawa, Dec 10-12; *Economic Science Association*, Tucson, Sept 29-Oct 2; *6<sup>th</sup> Conference on Current Trends in Economics*, SAET, Vigo, June 27-July 3; *Trust & Democracy: Multidisciplinary Perspective*, University of Gothenburg, May 19-20.
- 2004: *Liberty, Econ & Social Process*, Liberty Fund, Tucson, Nov 18-21 [disc leader; co-organizer]; *Economic Science Association*, Tucson, Nov 4-7 [co-organizer]; *International Society for New Institutional Economics*, Tucson, Sept 30-Oct 3; *SITE 2004*, segment on Experimental Economics, Stanford, Aug 11-13; *Games 2004: 2<sup>nd</sup> World Congress of the Game Theory Society*, Marseille, July 5-9; *4<sup>th</sup> Tucson Interdisciplinary Workshop on Decision-Making*, March 5-7.
- 2003: *2<sup>nd</sup> Asian Conference on Experimental Business Research*, Hong Kong UST, Dec 16-19; *Economic Science Association*, Tucson, Oct 30-Nov 1; *6<sup>th</sup> Conference on Current Trends in Economics*, SAET, Rhodes, June 30 - July 6; *Workshop on Experimental Economics*, Case Western University, May 2-4; *Freedom, Culture & Alienation in America*, Liberty Fund, Tunbridge Wells, Mar 27-30; *ENTER Jamboree*, Tilburg University, Jan 22-25; *Allied Social Sciences Association*, Washington DC, Jan 2-5.
- 2002: *Zeuthen Lectures & Workshop on Behavioral Economics*, Copenhagen U, Dec 6-9; *Political Liberty & Public Safety*, Liberty Fund, Key West, Aug 8-11; *Workshop on Exp Econ*, Max Planck Institut, Jena, July 27-28; *German Association of Experimental Economics*, Wittenberg, July 11-13; *ESA*, Boston, June 27-30; *Humboldt Foundation's annual meeting*, Berlin, June 20-23; *Behavioral Contract Theory*, Bonn University, June 10 [co-organizer]; *The Origin & Effects of Social Norms*, Wissenschaftskolleg zu Berlin, April 10-12; *Humboldt Foundation's Award Winners' meeting*, Bamberg, March 21-24.
- 2001: *Nobel Symposium: Behavioral & Experimental Economics*, Saltsjöbaden, Dec 5-7; *European Economic Association*, Lausanne, Aug 29-Sept 1; *Econometric Society: European Meeting*, Lausanne, Aug 25-29; *Workshop: McArthur Foundation's "Preferences network,"* Steyr, July 6-7; *Economic Science Association*, Barcelona, June 21-24.
- 2000: *Workshop om konkurrensforskning*, Swedish Competition Authority, Stockholm Dec 7; *Experimental Economics*, 20<sup>th</sup> Arne Ryde Symposium, Lund University, Nov 9-11; *Liberty & State Control*, Liberty Fund, Bruges, Oct 26-29; *Making Choices*, Center for Interdisciplinary Research (ZiF), Bielefeld U, Aug; *Games 2000: 1<sup>st</sup> World Congress of the Game Theory Society*, Bilbao, July 24-28; *ESA*, NYC, June 16-18; *Experimental Econ Workshop*, Technion, Haifa, April 10.
- 1999: *Samhällskontrakt & spelteori*, Stockholm School of Economics, Nov 23; *Economic Science Association*, Grenoble, Oct 7-8; *European Economic Association*, Santiago de Compostela, Sept 2-4; *Liberty & Limits of State Action in Humboldt & de Jasay*, Liberty Fund, Spitzingsee, May; *Workshop on Family Economics*, Stockholm University, Jan 15.

1998: *Workshop on Bargaining*, Europa-Universität Viadrina Frankfurt (O), Sept 30-Oct 1; *9<sup>th</sup> Stony Brook Summer Festival on Game Theory*, Stony Brook, July 20-24; *Economic Science Association*,

1997: *European Economic Association*, Toulouse, Aug 31-Sept 2; *Econometric Society: European Meeting*, Toulouse, Aug 27-30; *Focal Points*, 17<sup>th</sup> Arne Ryde Symposium, Trolleholms slott, Aug 21-22; *The Bonn Workshop on Theories of Bounded Rationality*, Bonn University, May 6-10.

1996: *Zeuthen Lectures + Workshop: Decisions, Rationality & Games*, Copenhagen, Dec 13-16; *GEW Experimental Economics Workshop*, Berlin, Oct 1-3 [plenary]; *6<sup>th</sup> Amsterdam Workshop on Experimental Economics*, CREED, Sept 5-7; *Econometric Society: Euro Meeting*, Istanbul, Aug 25-29; *7<sup>th</sup> Stony Brook Summer Festival on Game Theory*. Stony Brook, NY, July 14-23; *8<sup>th</sup> REStud May Meetings*, CentER, Tilburg U; *Theoretical Aspects of Rationality & Knowledge (TARK VI)*, Renesse, March.

1995: *Rationalizability in Extensive Games*, Copenhagen University, Nov 4; *5<sup>th</sup> Amsterdam Workshop on Exp Economics*, CREED, Univ of Amsterdam, Sept 7-9; *Economics of Gender & the Family*, 15<sup>th</sup> Arne Ryde Symp., Rungstedgard, Aug 18-19; *Summer in Tel Aviv*, Research workshop at Tel Aviv University, July 4-20; *Auctions*, Research Course [teachers: K. & V. Krishna, R. Porter], Copenhagen U, Jun 6-16;

<PhD: *Evolutionary Game Theory*, Nordic Doctoral Program [teachers: J. Weibull & M. Kandori], Stockholm U, Jun 6-16 1994; *Econometric Society: European Meeting*, Uppsala, Aug 22-26, 1993; *Nobel Symposium: Rationality in Equilibrium & Strategic Interaction*, Björkborn, Jun 18-20 1993; Student workshop in game theory [organizer: Werner Güth], Riezlern, June 22-27, 1992; *Mervärdesskatten i Norden*, Nordic Tax Research Council, Uppsala, Oct 30-31, 1991; *Tax Policy in Small Open Economies*, Nordic Economic Research Council [Reykjavik April 1-4 1993; Torshavn June 2-3 1992; Uppsala Nov 28-29 1991; Copenhagen 1991; Helsinki Nov 28-29 1990].

## Visits/talks

2023: U Gothenburg, summer; U Oslo, June 1; Workshop of Exp & Beh Economics of the Americas (WEBEA), March 21

2022: Jindal School of Management, UT Dallas, October 3; U Gothenburg, summer.

2021: University of Iowa (Zoom), Oct 4; *Berlin Behavioral Economics Seminar Series* (Zoom), Jan 28.

2020: Duke/UNC (Zoom), Nov 23; Middlebury U (MiddleExLab Virtual Seminar Series; Zoom), August 13; ... many regular seminars canceled following the COVID-19 pandemic

2019: U Arizona, Cognitive Science, Nov 22; U Southern California, Nov 4; UC Davis, Sept 23; U Arizona, MIS, Sept 13; U Gothenburg, summer; U Innsbruck, March 16-28; U Milan Bicocca, Feb 6; Bocconi U, Feb 4-11; University Côte d'Azur, Nice, France Jan 26-Feb 17

2018: Universidad de los Andes, Santiago de Chile, Dec 10; U Oregon, Nov 16; U Gothenburg, Summer; UC San Diego, May 2; Carnegie Mellon University, April 19.

2017: UC Merced, Oct 4; USC, Oct 3; U Gothenburg, summer; U Leicester, July 7; Georgia State, Jan 13.

2016: Bocconi, Oct; U Gothenburg, May-June; Lund U, May 26-27; U of IL Urbana-Champaign, April 7.

2015: Bocconi U, October 19-21; U of Michigan (SBEE seminar: social, behavioral, experimental economics), Sept 28; Einaudi Institute for Economics & Finance (EIEF), Rome, June 15-18; Uppsala U, May 26; Stockholm School of Economics, SITE, May 22; U of Vienna, April 17; U of Milan-Statale, Feb 18; U of Amsterdam, Feb 12; Tilburg U, Feb 10; U of Lancaster, Jan 21; UC Santa Barbara, Jan 7.

2014: Carlos III, Madrid, Dec 9; U Marseille, Nov 27; U Verona, Nov 17; U Gothenburg, Aug; U Nottingham, June 13; U Leicester, June 12; U Oxford, June 11; U Gothenburg, May; Einaudi Inst for Economics & Finance (EIEF), Rome, March 20-21; U Zurich, March 7; Bocconi U, Dept of Legal Studies, Feb 12; ECARES, Université Libre de Bruxelles, Feb 11; EUI, Florence, Jan 28.

2013: U Gothenburg (VPP), Dec 2013; Maastricht U, Oct 24; U Gothenburg (VPP), ½ summer; Indiana U, April 26; Southern Methodist University, April 8; Rady School of Management, UCSD, March.

2012: U of Gothenburg (VPP), May-June; Bocconi U, April 16; Monash U, April; Curtin U, March.

2011: U of Arizona, Philosophy, Politics, Economics & Law Club, Nov 16; U of Gothenburg (VPP), Oct; George Mason University, Oct 14; UT Dallas, Sept 26; Einaudi Institute for Economics & Finance (EIEF), Rome, ½ summer; U of Copenhagen, June 9; U of Gothenburg (VPP), ½ summer; U of Arizona, Economics Club, Feb 17; U of Arizona, Cognitive Science Colloquium, Jan 28.

2010: U of Gothenburg (VPP), Dec; ITAM, Mexico City, Oct 29; UC San Diego, Oct 20; U of Calgary, Sep 17; U of Gothenburg (VPP), May-June; Arizona State University, March 1.

2009: U Canterbury, Dec; Bocconi, Nov; Gothenburg (VPP), July-Sept; Uppsala, May 26; Sthlm U, May.

2008: Bocconi U, Sept 30; U of Gothenburg (EEU Associate), May/June; U of Pittsburgh, March; UC Santa Barbara (Snyder Fellow), Jan.

2007: U of Pittsburgh, Nov 27; U of Central Florida, Nov 2; U of Arizona, Dept of Psychology (CNS Seminar), Oct 15; Princeton U, Oct 2; Bocconi U, Aug; Curtin University of Technology, July 26; U of Western Australia, ½ summer; U of Oslo, June 4; U of Gothenburg (EEU Associate), ½ summer; U of Michigan, March 9; Texas A&M University, Jan 26; Rady School of Management, UCSD, Jan 18.

2006: Harvard U, Nov 14; UC Davis, Oct 17; Lund U, June 1; U of Gothenburg (EEU Associate), summer; UC San Diego, May 10; NYU, April 28; U of Oregon, March 10.

2005: SUNY Albany, Sept 27; Cornell U, Sept 26; U of Gothenburg (Erik Malmsten Visiting Professor), summer; U of Pittsburgh, April 15; U of Arizona, College of Pharmacy, March 9.

2004: U of Arizona, Economics Club, Sept 22; Fuqua Business School, Duke U, May 12; UC Santa Barbara, March 12; U of Arizona, Management & Organization Dept, Feb 11; Virginia Tech, Jan 30.

2003: Bocconi U, April 8; Mälardalens Högskola, March 19; Uppsala U, March 18; Stockholm U, Dept of Sociology, Feb 17; U of Oslo, Feb 13; U of Gothenburg, Jan 30; Stockholm U, IIES, Jan 14.

2002: Purdue U, Nov 12; U Chicago GSB, Nov 11; Harvard U, Nov 5; Örebro U, Oct 2; U of Dortmund, July 15; U of Cologne, July 2; U of Arizona, June 24; U of Munich, June 17; Pompeu Fabra, Barcelona, May 6; Humboldt U, Berlin, April; U of Antwerp, March 20; U of Leuven, March 19; Tinbergen Institute, Amsterdam, Jan 24; U of Bonn (Humboldt Scholar), Jan-July [Host: Reinhard Selten].

2001: CERGE-EI, Prague, Dec; London School of Economics, Dept of Mathematics, Nov; U of Växjö, Sept 27; UC Berkeley, Sept 10; U of Chicago, Sept; U of Vienna, July; SOFI, Stockholm, May 17; U Växjö, May 16; U Gävle, Feb 21; U of Bonn, Feb; Umeå U, Jan 26; IUI, Stockholm, Nov 2000-Jan 2001.

2000: Center Interdisc Research (ZiF), U Bielefeld, Aug; Technion, Haifa, April; IUI, Stockholm, Jan 17.

1999: U of Lund, Oct; U of Haifa, July; U of Vienna, May; Uppsala U, Dept of Philosophy, April 27.

1998: Stockholm School of Economics, Oct 27; Humboldt University, Sept; University of Haifa, May; Tilburg University (CentER), March; University of Zurich, Jan.

1997: University of Helsinki, Nov 14; Tilburg University (CentER) Oct; FIEF, Stockholm, Sept 10; Uppsala University, Dept of Psychology, March 5.

1996: University of Stockholm, Sept 27; Tinbergen Institute, Amsterdam, April 22; Univ. of Oslo, March.

< PhD: Tilburg University (CentER), March 1995; University of Oslo, Nov 1994; Stockholm School of Economics, Oct 18, 1994; University of Chicago, April 1993.

### **talks@home**

Arizona: 9/24/03, 9/7/05, 3/1/06, 12/1/11, 9/18/12, 11/12/15, 11/8/18, 2/4/21, 4/7/21, 11/15/22

Gothenburg: summers 2005-2014, 2016-19, 2022

Bocconi: September 25, 2013 (IGIER Visiting Students); Sept 19, 2014 (Food4Thought)

Stockholm: April 4, 2000; May 30, 2002; April 29, 2003

Bonn: May 15, 2002

Tilburg: CentER: Sept 19 1995; Game Theory: Oct 17 1995, Oct 21 1996, June 25 1997

Princeton (Micro Tea): Oct 4, 1993; April 4, 1994

Uppsala: April 24, 1992; Oct 6 1994; Nov 10, 1994

## External funding

2009-12 NSF #0921929, *Psychological Game Theory with Applications*, \$263,803  
 2006-08 NSF #0617923, *Psychological Games & Communication*, \$245,868  
 2003-05 Russell Sage Foundation, *Trust & Communication in Partnerships*, \$126,726  
 2001-03 Swedish Competition Authority #93/2001, *Löften, kontrakt & konkurrens*  
 1999-01 Swedish Comp. Authority #96/1999, *När leder offentlig upphandling till hård konkurrens?*  
 1995-97 HSRF #F212/95, *Social Insurance, Norms & Individual Incentives*

## Students

PhD advising@home (\*=main): Siyu Chen\*, Nicolás Rodríguez, Jeong Yeol Kim, Rachel Mannahan\* 2022 (→Ass't Prof, Tennessee Tech); Lina Andersson\* 2022 (U of Gothenburg) (→PTS, Stockholm,); Shuya He 2022 (→Lazada, Singapore); Mitch Addler 2021 (→Lecturer, U of Arizona), Senran Lin\* 2019 (→Ass't Prof, SWUFE, China); Wenhao Wu (→Ass't Prof, Shanghai Tech); Jin Sohn\* 2019 (→Ass't Prof, Dongbei U of Finance & Economics, Dalian); Sean Inoue 2018 (→Visiting Ass't prof, Louisiana State); Chris Candreva 2018 (→PostDoc, UT Arlington); Daehong Min 2017 (→PostDoc, NYU Abu Dhabi); Collin Weigel 2016 (→PostDoc, Johns Hopkins), Quyen Nguyen (2016; →Ass't Prof, Utah State), Dooseok Jang 2015 (→Researcher, Yonsei U, South Korea); David Rietzke 2014 (→Ass't Prof, U of Lancaster); Ben Zamzow\* 2013 (→Visiting Scholar, U of Pittsburgh); Eric Cardella\* 2012 (→Ass't Prof, Rochester Inst of Technology); Alex Roomets\* 2011 (→PostDoc, Heidelberg); Matt Van Essen 2010 (→Ass't Prof, Alabama); Alec Smith\* 2009 (→PostDoc, Caltech); Timothy O'Neill Dang\* 2009 (→Lecturer, Arizona); Hironori Otsubo 2008 (→PostDoc, Max Planck Inst, Jena); Adrian Stoian 2008 (→Ass't Prof, Cal State, East Bay), Wafa Hakim Orman 2007 (→PostDoc, Baylor); Tim Davies 2007; Subhasish Dugar\* 2006 (→Ass't Prof, Calgary); Maroš Servátka 2006 (→Ass't Prof, U of Canterbury); Radovan Vadovič 2006 (→Ass't Prof, ITAM, Mexico City); Utteeyo Dasgupta\* 2006 (→Ass't Prof, Franklin & Marshall College); Ninghua Du\* 2005 (→Ass't Prof, Shanghai U of Finance & Economics); Adam Jacobsson\* 2003 (→Ass't Prof, Stockholm U); Tobias Lindqvist\* 2003 (→Researcher, Research Inst of Industrial Economics, Stockholm); Anne-Sophie Crépin\* 2002 (→Researcher, Beijer Inst of Ecological Economics, Stockholm); Sofia Grahn\* 2001 (→PostDoc, Uppsala)

External member of PhD committees, or 'opponent' at PhD/PhLic defenses: , Claire Rimbaud, Lyon; Hannes Titeca, Exeter [*viva*]; Gustav Karreskog, Stockholm School of Economics, 2021; Flora Li, Virginia Tech; Ashley Sauciuc, U Arizona, Dept of Accounting; Maxine Wei, U of Leicester, 2017 [*viva*]; Luca Livio, Université Libre de Bruxelles, 2016; Mark Bernard, Stockholm School of Economics, 2012 [*opponent*]; Carsten Nielsen, U of Copenhagen, 2011; Elias Tsakas, U of Gothenburg, 2008; Ted Rodgers, U of Arizona Dept of Accounting, 2006; Therese Lindahl, Stockholm School of Economics, 2005 [*opponent*]; Malin Bergman, Stockholm School of Econ, 2003; Ylva Søvik, U of Oslo, 2002; Jens Josephson, Stockholm School of Economics, 2001; Björn Persson, Stockholm School of Economics, 2001; Sofia Lundberg, Umeå U, 2001 [*opponent*]; Jens Josephson, Stockholm School of Economics, 2000 [*opponent*]; Alexander Matros, PhLic, Stockholm School of Economics, Feb 2000 [*opponent*]; Clas Pihlström, PhLic, Dept of Philosophy, Uppsala U, 1997 [*opponent*].

Undergraduate students: I taught, mentored, or advised several undergraduate students who later were admitted to good graduate programs. Ex: Chiara Aina (PhD student, U of Zürich 2017) Michael Porcelacchia (PhD student, Yale 2016), Marco Stenborg Pettersson (PhD student, Brown, 2016) Giovanna Invernizzi (PhD student, Columbia, 2015), Antonio Giannino (PhD student, U of Zürich, 2015), Matthew Hom (PhD student, Yale, 2012), Teagan Wall (Neuroeconomics PhD student, Caltech, 2011), Timothy Lamoureux (JD student, Harvard, 2010), Bonnie Wilson (PhD student, Duke, 2007), Peter Gross (PhD student, 2007, NYU), Sebastian Giwa (PhD student, Stockholm School of Economics), Krister Ahlersten (PhD, Stockholm School of Economics, 2007), Sofia Grahn (PhD, Uppsala, 2001), Thomas Lindström (PhD, Uppsala, 1998)

## Teaching

2022/23 Behavioral Economics (PhD); Spring School Behavioral Econ, UCSD/Rady, October (!)  
 2021/22 Behavioral Economics (PhD)  
 2020/21 *no teaching*

2019/20	Behavioral Game Theory; Behavioral Economics (PhD)
2018/19	Behavioral Game Theory, 3 <sup>rd</sup> Summer School Psychological Game Theory, Copenhagen, June; Spring School Behavioral Econ, UCSD/Rady, March
2017/18	Behavioral Game Theory; Behavioral Economics (PhD); 2 <sup>nd</sup> Summer School Psychological Game Theory, Soletto, Italy
2016/17	Game Theory, Behavioral GT, Behavioral Econ (PhD); 1 <sup>st</sup> Summer School Psychological Game Theory, UEA, June; Spring School Behavioral Econ, UCSD/Rady, March
2015/16	Game Theory; Behav. Econ (U-grad+PhD); Spring School Behavioral UCSD/Rady
2013-15	Experimental Economics & Psychology; Behavioral Economics (PhD) [Bocconi]
2012/13	Game Theory; Exp Econ (PhD); Spring School Behavioral, UCSD/Rady
2011/12	Behavioral Economics (Undergrad as well as PhD)
2010/11	Experimental Economics (PhD; Game Theory
2009/10	<i>no teaching</i>
2008/09	Summer School, Trento, 9/25-29; Game Theory; Methods; Psy-Games, Stockholm U (mini)
2007/08	Game Theory; Experimental Economics
2006/07	Behavioral Econ; Experimental Econ (both PhD)
2005/06	P-games (PhD, guest lect.), U Gothenburg; Game theory; Behav./Exp. (PhD)
2004/05	Strategy; Intermediate Micro
2003/04	Game Theory (PhD); Experimental/Behavioral (PhD); Strategy
2002/03	Behavioral Game Theory, U Oslo; Intermediate Micro
2001/02	Exp Econ Summer School, Max Planck Inst, Jena, July; Interm Micro; Micro II (PhD)
2000/01	Experimental IO (PhD), Lund; Intermediate Micro; Micro II (PhD)
1999/00	Micro II (PhD); Behavioral/Experimental (PhD)
1998/99	Mathematics; Intro Micro (450 students!)
1997/98	Rationality & Knowledge in Games (PhD); Microeconomics II (PhD)
1996/97	Micro II (PhD)
1994/95	Game Theory; Corporate Finance
1991-93	Corporate Finance
1989/90	Economics for Law students, Introductory Micro (TA)
1988/89	Economics for Law students (TA)
1984-88	≈1000 hours of teaching in Swedish public schools (many courses/levels)

## Miscellaneous

Lecture: “The Economics of Honesty,” Financial Planners Association of Southern Arizona, Oct 12, 2022  
 Interview (by Leslie Tolbert) re psychological game theory: NPR’s *Arizona Science*, Ep. 259, Nov 20, 2020  
 Lecture: “The Economics of Honesty,” The Rotary Club of Tucson, November 8, 2017  
 Lecture: “Leadership in the Lab,” *Festival Economia*, Trento, June 1, 2014  
 Panel Discussion Moderator, “Us vs. Them,” *Tucson Festival of Books*, March 10, 2012  
 Coordinator of Theory Workshop, U of Arizona, Spring 2011, Spring 2012  
 Excellence in Refereeing Award, *American Economic Review*, 2008, 2009, 2012, 2013, 2017  
 Eller College Website Redesign 08 Team member  
 Invited nominator: Nobel Memorial Prize in Economics Sciences: 2006-  
 Introductory remarks: “Peter Bohm Memorial Lecture”, *ESA* meeting, September 30, 2006  
 Lectures: “The Economics of Poker”, U of Gothenburg, 2006-17  
 Eller College P&T committee, U of Arizona, 2005-  
 Editor for Working Paper series, U of Arizona, 2003-  
 Press seminar (with Peter Bohm), *Politik på prov*, Swedish Ministry of Finance, June 11, 2003  
 Executive committee member, European Network for Training in Econ Research (ENTER) 2002-03  
 Discussant: *Nobel Lecture*: “Early Experimental Games”, John F. Nash, Jr., SSE, Dec 7 2001  
 Invited lecture: “Experimental Economics”, U of Gävle, February 21 2001  
 Lecture: “The Use of Mathematics in Economics”, Stockholm U, May 17 2000  
 Lecture for PhD students: “How to Write a Paper in Economics”, Stockholm U, Oct 10 1999.  
 Coordinator of seminar series, Stockholm U, 1999-2001  
 Librarian, Department of Economics, Stockholm U. 1998-1999  
 Workshop on advising PhD students [Jitka Lindén, Psychology], Sigtuna, Nov 20-21 1997  
 Coordinator of seminar series “General Theory & Methods”, Uppsala U 1997-98



*Hole-In-One*. Hole 3, Motala Golfklubb, 125 meters, 9-iron, July 11 1997.  
Coordinator of seminar series “Högre seminariet”, Uppsala U 1996-98  
Junior member of the “CentER Graduate School”, Tilburg U, 1995–97  
Lecture: “A Game-Theoretic Perspective on Rotary,” Princeton Rotary Club, 1994  
President, Nationalekonomiska Föreningen i Uppsala, 1991 (Vice President 1990)