

# TODD C. NEUMANN

UNIVERSITY OF ARIZONA  
DEPARTMENT OF ECONOMICS

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## APPOINTMENTS

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University of Arizona, Lecturer: 2012–present  
University of California—Merced, Assistant Professor: 2006–2012

## EDUCATION

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University of Arizona—Tucson, Arizona

Ph.D. in Economics: May 2006

- Dissertation: “Automobiles, the Mass Market, and the Retail Revolution of the Early 20th Century: a Structural Analysis of Changes in American Retail Institutions, Market Power & Labor Demand”
- Advisor: Price V. Fishback
- Fields: Economic History, Labor Economics & Industrial Organization

Miami University—Oxford, Ohio

Master of Arts in Economics: December 2000

- Thesis: “Malthus: revisited, revised, redeemed?”

Bachelor of Science in Finance: May 1996

- summa cum laude

## FIELDS OF INTEREST

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Research—Applied Microeconomics, Economic History, Labor Economics/Program Evaluation, and Industrial Organization.

Teaching—Microeconomics, Macroeconomics, Economic History, Industrial Organization, Labor Economics, Money & Banking, and Econometrics.

## JOURNAL PUBLICATIONS

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“The effect of institutional regime change within the new deal on industrial output and labor markets” (with Jason Taylor). *Explorations in Economic History*, October 2013: 582-598.

“Between Policy Regimes: The Behavior of the Labor Market Between *Schechter* (1935) and *Jones & Laughlin* (1937)” (with Jason Taylor & Jerry L. Taylor). *The Cato Journal*, Fall 2012: 605-627.

“Estimating the Effects of the Length of Exposure to a Training Program: The Case of Job Corps” (with Alfonso Flores-Lagunes, C.A. Flores & Arturo Gonzalez). *The Review of Economics and Statistics*, February 2012: 153-171.

“The Effect of Drinking & Smoking on the Labor Market Outcomes of Low Income Young Adults”. *Applied Economics*, October 2011: 541-553.

“Learning but not Earning? The Impact of Job Corps Training for Hispanic Youth” (with Alfonso Flores-Lagunes & Arturo Gonzalez). *Economic Inquiry*, July 2010: 651-667.

“The Dynamics of Relief Spending and the Private Urban Labor Market During the New Deal” (with Price V. Fishback & Shawn Kantor). *Journal of Economic History*, March 2010: 195-220.

“Automobiles, the Mass Market, and the Retail Revolution of the Early Twentieth Century: A Structural Analysis of Changes in American Retail Institutions, Market Power, and Labor Demand” (Dissertation summary). *Journal of Economic History*, June 2008: 591-594.

## BOOK REVIEWS

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Levison, Marc. “The Great A&P and the Struggle for Small Business in America”. *Journal of Economic History*, September 2012: 844-845.

Gelber, Steven. “Horse Trading in the Age of Cars: Men in the Marketplace”. *Journal of Economic History*, March 2010: 250-252.

## BOOK CHAPTERS & PROCEEDINGS

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- “Comparisons of Weekly Hours Over the Past Century and the Importance of Work Sharing Policies in the 1930s” (with Price Fishback and Jason Taylor), *American Economic Review Papers and Proceedings*, May 2013: 105-110.
- “The Interaction of Job Corps Training, Local Labor Markets, and Employment Networks on Labor Market Outcomes of Young Hispanics” (with Alfonso Flores-Lagunes & Arturo Gonzalez), in DeFreitas, G. (ed.) *Young Workers In The Global Economy: Job Challenges In North America, Europe and Japan*, Edward Elgar, 2008.
- “Out of the Barrio: Do Young Hispanics Benefit from Residential Job Training Programs?” (with Alfonso Flores-Lagunes & Arturo Gonzalez). *Proceedings of the 56<sup>th</sup> Annual Meeting of the Industrial Relations Research Association*, IRRRA 2004: 110-121.

## WORKING PAPERS

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- “Recovery Spring, Faltering Fall: March to November 1933” (with Jason Taylor). *Under Review*.
- “Competition among Early 20th Century Retailers: could the lack of a retail industrial revolution be caused by a lack of competition?”.

## RESEARCH IN PROGRESS

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- “The Determinants of Chain Store Penetration in the early 20th Century”.
- “Chain Stores and their effect on Local Economic Conditions during the Depression”.
- “Competition among Early 20th Century Retailers: could the lack of a retail industrial revolution be caused by a lack of competition?”.

## TEACHING EXPERIENCE

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### University of California—Merced

- › Introduction to Economics (ECON 1)
- › Topics in Management (MGMT 90)
- › Intermediate Macroeconomics (ECON 101)
- › American Economic History (ECON 111)
- › Industrial Organization (ECON 115)
- › Econometrics (ECON 130)
- › Undergraduate Independent Study (ECON 190)
- › Labor Studies Seminar (organized) (ECON 290)

### University of Arizona

- › An Economic Perspective (ECON 150)
- › Basic Economic Issues (ECON 200)
- › Macroeconomics & Institutions (ECON 330)
- › Intermediate Macroeconomics (ECON 332)
- › International Economics and Policy (ECON 340)
- › Econometrics (ECON 418/518)
- › Economics for Public Policy (PA 500)
- › Strategic Management (ECON 551)

## AWARDS, HONORS & GRANTS

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### Research Grants

- › *Labor Studies [with A. Whalley and K. Winder] (\$49,969)*, Miguel Contreras Research Fund: 2007.
- › *Humane Studies Fellowship (\$2,000)*, Institute for Humane Studies: May 2005.
- › *Dissertation Fellowship (\$10,000)*, Economic History Association: January 2005.
- › *Pre-dissertation Grant (\$5,000)*, Economic History Association: January 2003.

### Academic Awards

- › *Finalist, Allan Nevins Prize, Best Dissertation in Economic History*, Economic History Association: 2007.
- › *Best Third Year Paper*, Department of Economics—University of Arizona: Spring 2004.
- › *Best Second Year Paper (joint)*, Department of Economics—University of Arizona: Spring 2003.
- › *C.S. Davis Excellence in Graduate Study*, Department of Economics—Miami University: Spring 2000.

## Teaching Awards

- *Don Wells Fellowship*, Department of Economics—University of Arizona: Spring 2005.
- *University's Best Graduate Student Instructor*—Summer Session, University of Arizona: Spring 2004.

## Academic Support

- *George W. Coleman Fellowship*, Department of Economics—University of Arizona: 2001–2004.
- *University Fellowship*, Miami University: 1999–2000.

## SCHOLARLY PRESENTATIONS

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University of Arizona—Microeconomics of the New Deal Conference: March 2012

Miami University—Department of Economics: January 2011.

Midwestern Economic Association Meetings—Cleveland, OH: March 2009.

Miami University—Department of Economics: November 2008.

Western Economic Association International Meetings—Waikiki, HI: July 2008.

Midwestern Economic Association Meetings—Chicago, IL: March 2008.

Causes & Consequences of Increasing Inequality Conference—Bass Lake, CA: Sept. 2007.

Economic History Association—Austin, TX: Sept. 2007.

American Economic Association Meetings—Chicago, IL: January 2007.

University of California Merced—SSHA: February 2006.

Williams College—Department of Economics: February 2006.

Harvard University—Harvard Business School: February 2006.

Food & Drug Administration—Economic Research Service: January 2006.

Clemson University—Department of Economics: January 2006.

Case Western Reserve University—Entrepreneurship Department: December 2005.

Economic History Association Meetings (poster session)—Toronto, ON: Sept. 2005.

NBER—Development of American Economy, Program Meeting—Cambridge, MA: July 2005.

Southern Economic Association Meetings—New Orleans, LA: November 2004.

International Society for New Institutional Economics Conference—Tucson, AZ: Sept. 2004.

Economic History Association Meetings (poster session)—San Jose, CA: Sept. 2004.

NBER—Development of American Economy, Program Meeting—Cambridge, MA: March 2004.

American Economic Association Meetings—San Diego, CA: January 2004.

Venice International University—Venice, Italy: September 2003.

Economic History Association Meetings (poster session)—Nashville, TN: September 2003.

## REFeree SERVICE

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*Economica*

*Journal of Economic History*

*Explorations in Economic History*

*The Review of Economics and Statistics*

## UNIVERSITY OF ARIZONA SERVICE

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Department Representative to Honors College, 2012–present

## UNIVERSITY OF CALIFORNIA—MERCED SERVICE

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Curriculum Chair Economics, 2006–2012

Webmaster Economics, 2006–2012

Member of Search Committee

- Senior, Economics: 2008–2009
- Junior, Economics: 2007–2008
- Senior, Economics: 2007–2008
- Junior, Economics: 2006–2007
- Senior, Economics: 2006–2007
- Junior, Management: 2006–2007
- Senior, Management: 2006–2007

Member of Management School Steering Committee, 2007–2009

Academic Advisor for Kappa Sigma Fraternity

## PROFESSIONAL ACTIVITIES

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### Conference Organizer

- UC Merced Conference on the Causes and Consequences of Increasing Earnings Inequality: Fall 2007 (with Alex Whalley & Katie Winder).

## PROFESSIONAL AFFILIATIONS

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American Economic Association

Midwest Economic Association

Economic History Association

Western Economic Association International

## OTHER WORK EXPERIENCE

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### Federal Reserve Bank of Cleveland—Cleveland, Ohio

Economic Research Analyst: June 2000–August 2001

- Provided Support to research and public relations duties of the Bank's economists.

### Northeast Ohio Coalition for the Homeless—Cleveland, Ohio

AmeriCorps\*VISTA (Volunteers in Service to America): July 1998–July 1999

- Wrote grant proposals and raised \$107,000 from foundations in order to establish a Community Voice Mail System in the Cleveland Metropolitan Area.

### Transamerica Asset Management—Cleveland, Ohio

Retirement Plan Consultant: July 1996–July 1998

- Advised firms on establishing and operating a company sponsored retirement plan in a manner that best retains employees and maximizes benefits for officers.